



The Telephone Man Educates Region's Small to Mid-sized Businesses On the Benefits of Utilizing Voice over Wireless LAN

*New Technology Gaining in Popularity
Because of its Unique Ability to
Drive Profitability & Productivity*

HARRISONBURG, VA — July 28, 2009 — The Telephone Man, an industry leader in unified communications, announced today that the company is educating the region's small to mid sized businesses on the valuable benefits associated with Voice over Wireless LAN technology (VoWLAN). The Telephone Man expects the demand for VoWLAN to increase by year's end because of its unique ability to support various advanced business applications that drive profitability and employee productivity.

A wireless local area network is a local area network (LAN) that does not rely on wired Ethernet connections and can be either an extension to a current wired network or an alternative to it. Use of a WLAN adds flexibility and functionality to networking and enables users to move around while staying connected. Voice over IP (VoIP) technology, also known as the convergence of voice and data networks and has become the communications technology of choice for the majority of businesses, is now successfully supported by WLAN. Voice over Wireless LAN (VoWLAN) is a process of sending voice information in digital form over a wireless broadband network. Simply put, VoWLAN is VoIP delivered through wireless technology. The technology is often referred to "VoWi-Fi" or "Wi-Fi VoIP" because it uses the IEEE 802.11 set of specifications for transporting data over wireless local area networks and the Internet. The VoWLAN system includes all of the regular functions and messaging applications available on wired phones on the VoWLAN devices. Similar to

VoIP, VoWLAN also contributes to cost efficiency because calls are routed over the data network internally or over the Internet externally. As a result, mobile telephony costs can be eliminated or decreased significantly.

Employees have the ability to use VoWLAN phones to communicate by voice wirelessly with others inside and outside a facility. The experience is very similar to using a traditional wired telephone, except the user is free to move about the building. Additionally, a VoWLAN phone can operate from the rapidly growing Wi-Fi hotspots, enabling a person to use the same cellular phone while within or away from the office. Some mobile phones incorporate VoWLAN capability, which enables users to make calls over traditional cellular networks when no wireless local-area network is available. This gives employees tremendous freedom to conduct business from any location thereby increasing their own productivity while driving costs down.

The VoWLAN market will initially be driven by specific company needs, such as retail/warehouse sales tracking and inventory control, mobile telephony in medical facilities or campuses, and mobile security applications. For example, nurses and doctors within a facility can maintain voice communications at any time at less cost compared to cellular service.

"It is our mission to continually inform our customers of new technologies that may have a significant impact on the way they do business," said Walter Carr, President of The Telephone Man. "VoWLAN is just one example of technology that is on the horizon that will affect the way we communicate. Still in its infancy, it's critical that not only are companies made aware of it, but more importantly how to properly deploy it. Without the latter it

makes reaping its benefits challenging. As new technologies come into play we will bring it to our customer's attention because that is our role as their trusted communications advisor."

ABOUT THE TELEPHONE MAN, INC.

The Telephone Man, Inc. has been providing excellence in communications since 1993. The company's foundation is built on honesty and integrity and its goal is to exceed the expectations of every customer.

The Telephone Man employs highly talented telecommunications professionals that are factory trained and certified on all products the company offers. The company's marketing team acts in a consultative manner through extensive evaluation of every customer's communications systems and provides solutions that help increase efficiency, improve profitability, and give businesses a competitive advantage in their marketplace. The Telephone Man's engineers design communications networks that serve organizations now and well into the future.

The company has partnered with nationally recognized telecommunications manufacturers such as NEC and IBM to provide equipment that meet customer needs. The Telephone Man's service department is available 24 hours a day, 7 days a week to ensure continued satisfaction.

A telecommunication system is the core of every business and The Telephone Man is dedicated to keeping companies connected so they can provide excellent customer service to their clients. For more information on The Telephone Man, Inc., please call (540) 432-1385 or visit us at www.ttmol.com.